

## **DST Global Solutions further strengthens senior management team**

*Julian Webb appointed as Global Head of Data Management and Analytics to lead product strategy*

**LONDON – 16<sup>th</sup> November, 2011** - DST Global Solutions, a market-leading provider of software technology and services to the investment management industry, today announced the appointment of Julian Webb, as Global Head of Data Management and Analytics.

In his new role, Julian will provide strategic direction and leadership for DST Global Solutions' Data Management and Analytics business, with a key focus on accelerating the market uptake of Anova, its award winning data management and analytics solution. In addition to supporting Anova's growth, Julian will also drive R&D activities to ensure the solution remains world class.

On his appointment Julian commented: "Increasing demands from regulators, investors and senior management means there is a growing need for products and services that provide increased visibility of data and analytics. As a well-established player in the marketplace, DST Global Solutions has a tremendous opportunity to expand its software technology and services in this area. I look forward to working with our clients and target clients in this challenging business climate."

Prior to joining DST Global Solutions Julian held a number of senior roles including those at Matrix Private Equity, JP Morgan and most recently, as Chief Operating Officer for a boutique software company where he led the business planning and strategy development for the company's investor relationship management application.

Julian reports to Arun Sarwal, CEO of the Investment Management Solutions (IMS) business line of DST Global Solutions and is based at the company's headquarters in London, UK.

Commenting on Julian's appointment, Arun Sarwal, said: "Anova has attracted a lot of interest globally since its launch in November 2010. With Julian's strong track record in business and product management in financial technology, I am confident that he will make a significant contribution to our business in meeting our clients' needs and take Anova forward as a market leading solution."

Anova, the award winning solution delivers data management analytics to help asset managers improve decision making, demonstrate portfolio performance to their clients and meet industry needs for transparency. It aggregates data from all critical systems within an organisation and presents it in a meaningful and visual way. It also leverages a firm's investment in other systems and with its role-based dashboard gives internal stakeholders and regulators a customised view of the data they need, in the format and granularity they require.

- ENDS -

## NOTES TO EDITORS

### About DST Global Solutions

DST Global Solutions is a leading provider of software and services to many of the world's best known financial, utilities, telecoms and communications organisations. We are a wholly owned subsidiary of DST Systems, Inc. and serve more than 400 client organisations from 16 offices internationally to support our growing client base.

Through our Investment Management Solutions (IMS) business, we offer Asset Servicing, Data Management and Analytics, and Distribution solutions to the world's investment and wealth management industry. Our award-winning and market-leading asset servicing solution, HiPortfolio<sup>®</sup>, is at the heart of over 160 investment management firms globally and reliably provides the vital investment accounting and asset servicing functions they need to remain competitive, efficient and in control of their business. Our new and revolutionary middle office analytics suite, Anova, is a global operating platform that aggregates, manipulates and reports company-wide analytics.

Through our Business Process Solutions (BPS) business, we offer AWD<sup>®</sup>, a scalable, functionally rich BPM solution, that helps organisations reduce cost, improve customer service, achieve compliance and improve overall operational efficiency.

Through our Billing Solutions business, we have built a track record of delivering robust and reliable billing and customer management solutions to various utilities companies and financial services entities.

For more information about DST Global Solutions, visit: [www.dstglobalsolutions.com](http://www.dstglobalsolutions.com).



## PRESS INFORMATION

### PRESS CONTACTS

**Toby Winn**

DST Global Solutions  
PR Manager - Investment Management Solutions  
Tel: +44 (0)20 8339 5511  
Email: [toby.winn@dstglobalsolutions.com](mailto:toby.winn@dstglobalsolutions.com)

**UK press contact:**

Chanda Gathani  
Metia for DST Global Solutions  
Tel: +44 (0)20 3100 3605  
Email: [chanda.gathani@metia.com](mailto:chanda.gathani@metia.com)

**US press contact:**

Amy Kester  
Metia for DST Global Solutions  
Tel: +1 917 320 6451  
Email: [amy.kester@metia.com](mailto:amy.kester@metia.com)