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MEDIA RELEASE

IOS ACQUIRES LATERAL GROUP TO BROADEN PRODUCT OFFERING

[London, England 8th August 2011] Innovative Output Solutions (IOS), a UK-based subsidiary of DST Systems, Inc. (NYSE: DST), is pleased to announce the acquisition of Lateral Group Limited ("Lateral Group"). Lateral Group is a UK company with operational facilities located principally in London, Nottingham and Edenbridge, and is engaged in integrated, data driven, multi-channel marketing. Lateral Group is a private company and the terms of the transaction were not disclosed.

IOS (www.i-os.com) is one of the largest direct communications manufacturers within its sector in the UK. It is also one of Europe's largest variable colour digital printers, specialising in innovative one-to-one communication solutions for various sectors including financial services, retail, utilities, travel, charities and local government.

The addition of Lateral Group is viewed as a complementary fit with existing IOS operations both in terms of services offered and business outlook.

"This is an excellent strategic development for IOS," commented IOS chief executive Mark Felstead. "Lateral Group has a strong presence in the industry and we are pleased to be able to provide further solutions such as data insight and online marketing to our client base through this acquisition."

Commented Nick Dixon, the principal founder of the Lateral Group: "We have found a great home for the business, and I am absolutely confident that it will go from strength to strength. We look forward to taking advantage of new technologies and resources through this transaction and achieving further scale as a marketing services provider."

Said Felstead: "This move represents the execution of IOS's strategy to extend and develop our product offering - particularly integrating communications through print, data and e-solutions - as well as helping to ensure that we continue to develop a market-leading position in our traditional services. At a time when there is much structural change taking place in the industry, it is important for IOS to lead the market. This acquisition helps us to achieve that. We are now in an even stronger position to support larger contracts across the entire spectrum of output solutions in the UK."

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Registered in England No. 07262428. Innovative Output Solutions Limited, Registered Address: DST House, St Marks Hill, Surbiton, Surrey KT6 4QD.

Notes for editors:

Innovative Output Solutions (IOS) was formed in July 2010 when U.S.-based, DST Systems Inc. (NYSE: DST) merged its UK subsidiary DST Output with dsicmm Group Limited. IOS (www.i-os.com) is one of the largest direct communications manufacturers within its sector in the UK. It is also one of Europe's largest variable colour digital printers, specialising in innovative one-to-one communication solutions for various sectors including financial services, retail, utilities, travel, charities and local government.

Lateral Group was formed in 2008 following the acquisition of existing businesses and is an integrated multi-channel marketing services provider, comprising four companies: Data Lateral, Shift Click, Dialogue Solutions and Howitt.

Data Lateral is a data specialist which has been working with a growing list of some of the UK's most skilled direct marketers and biggest brands for more than 15 years while Shift Click is an online marketing and web development agency which also provides clients with an established and powerful email broadcasting capability.

Dialogue Solutions has 27 years' experience in delivering successful high quality digital communications, workflow technologies and supply chain management solutions for clients large and small using its marketing resource management software MarketPower®.

Howitt is one of the UK's leading print and direct mail producers, with a 180-year heritage in high-quality, flexible printing, incorporating a range of print, communication, direct mail, personalisation and fulfilment services.

DST Systems, Inc. provides sophisticated information processing and computer software products and services to support the mutual fund, investment management, insurance, brokerage and healthcare industries. In addition to technology products and services, DST provides integrated print and electronic statement and billing output solutions through a wholly owned subsidiary. DST's world-class data centres provide technology infrastructure support for mutual fund companies, healthcare providers, banks, mortgage bankers and insurance companies around the globe. DST is headquartered in Kansas City, Missouri, and is a publicly traded company on the New York Stock Exchange.

More information can be found at:

www.i-os.com

www.lateralgroup.co.uk

www.dstsystems.com

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